



**Make History with Hotel Viking**

**“Pick Your Perks” at Hotel Viking  
Meetings Package Includes Reception, Reduced Rates + Rewards**

**Newport, Rhode Island – 2015** – Groups and meeting planners can choose from a bounty of benefits with Hotel Viking’s new “Pick Your Perks” package, which offers new reservations of 20 rooms or more per night, special discounts, events, upgrades and more. Valid for mid-week stays now through December 30, 2015, groups save a minimum of \$34 per person, earn STASH rewards, and receive VIP amenities for guests when they book the “Pick Your Perks” package at Hotel Viking. For more details, email [sales@hotelviking.com](mailto:sales@hotelviking.com), or call 401-848-4800.

“The personal takeaways from a meeting at Hotel Viking are remarkable,” states Marlen Scalzi, director of sales. “Our historic persona is a premier driver, with many local Newport historic experiences within walking distance. The service and accommodations are bar none. The Hotel Viking’s ability to be flexible with group needs, brings engagement to new levels. We take the time to understand the vision and execute it to the very best of our ability. We know guests love it because we follow-up and the feedback is outstanding,” Scalzi continues. “Now with the Pick Your Perks promotion, we can add even more value to mid-week bookings.”

Hotel Viking’s “Pick Your Perks” promotion invites groups booking 20 or more rooms per night, to select three perks from a menu of options. Planners can choose from the following perks:

- a complimentary beer and wine reception (value of \$20 per person) when the group hosts a banquet dinner for the group
- an Iron Chef style team-building event for \$99 per person (a savings of \$36 per person)
- VIP amenities and complimentary upgrade for 3 guests; complimentary resort fee (a value of \$14 per person)
- STASH points for the value of the meeting
- 15% attrition allowed for up to 30 days before arrival
- one complimentary room for every 30 rooms per night booked

To enjoy the “Pick Your Perks” offer, groups must be a minimum of 20 rooms per night, for mid-week stays (Sunday-Thursday). For more information email [sales@hotelviking.com](mailto:sales@hotelviking.com), call 401-848-4800 or submit an RFP through [www.hotelviking.com](http://www.hotelviking.com) or your favorite RFP channel.

A popular destination for meetings and groups, Hotel Viking is home to 208 guest rooms and suites, and 13,400 square feet of meeting, including two ballrooms, an executive boardroom, and four meeting rooms. The hotel offers a full-service business center and complimentary internet access in all guest

rooms. Additional amenities include an award winning spa, indoor pool, fitness center and a One Bellevue Restaurant.

A member of the Historic Hotels of America and the first Green Certified hotel in Newport, Hotel Viking welcomes hundreds of groups each year. The hotel also offers two EV car-charging stations and the restaurant and catering team is part of the Trace & Trust initiative that sources sustainable, fresh local fish, produce and meats.

Creative team building exercises offered through Hotel Viking include an Iron Chef program where groups get divided into competing culinary teams and even hold a tennis tournament at the International Tennis Hall of Fame. During sailing season, groups can re-enact a sailing regatta with Americas' Cup Charters.

Hotel Viking is a 30-minute drive from TJ Green Airport (27 miles) in Providence and the Providence Train Station, and is driving distance from Boston (70 miles) and New York City (170 miles). For information, please contact Hotel Viking at 401-848-4800 or visit [www.hotelviking.com](http://www.hotelviking.com).

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